



Schedule2.IT

Sales Intern

Position Description

I. Overall Expectations

- Has completed, Basic Professional Selling – MAR3400
- Customer relation skills
- Professional
- Excellent communication skills
- Consistent attendance
- Desire, and ability to learn modern technologies
- Not afraid of the word “No”.

II. Customer Contact

- Moderate to extensive via emails and phone conversations

III. Goals & Tasks

- Assist in the sales of the Schedule 2 narcotics product (email, telephone) through lead generation
- Assist Equity Partners as needed with demonstrations (but not perform them)

IV. Potential Career Path Directions

- Lead Generation Sales Associate (full-time, salaried)
- Sales Associate (full-time, salaried)

